



## Step-by-step Details of a Club's Choice Fundraiser

1. Sit down with me and pick out dates, brochures, and prizes for your fundraiser.
2. I will design a letter that will go home with all of the students in a packet on kick-off day explaining the details of your fundraiser.
3. I will e-mail you the letter for you to modify and/or approve.
4. Once you have given approval on the letter, I will have the letters printed.
5. I will then prepare a packet for each student which will include a letter, brochures, and an order form.
6. I will bring the packets to your school on kick-off day and do an energetic and enthusiastic kick-off to get your students excited about participating in your fundraiser.
7. Your students will sell for approximately 14 days.
8. At the end of the selling period, collect the order forms and money.
9. Have a volunteer count the money and make sure that the total on each student's order form matches the amount that they have turned in. Make a list of who is short and who overpaid.
- 10. Send the white copies of the order forms in for processing (keep the colored copies for your records). It is really important to make sure that the order forms will arrive at our processing center by the designated date on your contract so that our processors and packers have adequate time to prepare your products for delivery.**
11. Your orders will be processed and packed for each individual seller. This means no sorting on your part. The items that each student sold will be packed in boxes and a sticker placed on each box with the name of each student.
12. On delivery day, the product will be delivered to your school in a freezer truck. The truck driver and I (along with some parent volunteers if you can get some) will unload the boxes from the truck and set them out in alphabetical order in the area that you have designated (gym, commons area, auditorium). We will also place the original order form on each box along with each student's prize (if you used a prize program).
13. Parents come to pick up the products. About an hour before the delivery ends, I will begin calling the phone number on the order form of any boxes left to make sure that someone is coming to pick up.
14. Pay the amount on the invoice which will be given to you at the delivery. You will also receive detailed computerized results of your fundraiser.
15. Reserve dates for next year's fundraiser.
16. This the best step of all – have fun spending your profit.

# PICK YOUR PROFIT - PICK YOUR PRODUCTS

## \$40 PROFIT PACKAGES

(Choose one to sell)

1 case (12 pizzas) Pepperoni, Combo, or Cheese Pizzas - Player pays \$102.00 Group profits \$40.80  
1 case (8 tubs) of Chocolate Chip Cookie Dough - Player pays \$104.00 Group profits \$41.60

Players will indicate at the time of registration (online registration too) whether or not they will be taking a package. No brochures or order forms are necessary.

## \$100 PROFIT FAMILY MEAL DEAL

(Includes everything listed below - 30 items)

6 Sausage & Pepperoni pizzas (22.5 oz) - \$8.50 each  
6 Pepperoni Pizzas (21.3 oz) - \$8.50 each  
6 Garlic Chicken Alfredo Pizzas (20 oz) - \$9.50 each  
6 Pepperoni Pizza Sticks (5 sticks - 15 oz) - \$8.50 each  
6 Garlic Cheese Bread (2/pkg 13 oz) - \$7.00 each

Player Pays - \$252.00 Group Profits - \$100.80

## \$100 PROFIT DESSERT PACKAGE

(Includes everything listed below -24 items)

12 packages of Cinnamon Rolls (6/pkg 26 oz) - \$11.50 each  
12 loaves of Braided Bread (1 loaf - 22 oz) - \$11.00 each

Player Pays - \$270.00 Group Profits - \$108.00

Packages will be distributed on a date selected by your group. Club's Choice will be there with our company owned trucks to help distribute to the group. Group Registration Day, Equipment Day, or Picture Day are ideal times to distribute.

Players will be required write a check to your group and in return will receive one Profit Package they may either sell to their family and friends to recoup their payment or they may enjoy the products with their family.

**FEES ARE FREE!**



# PICK YOUR PROFIT - PICK YOUR PRODUCTS

## 5 Simple Steps to Successful Sales

1. Pick your profits – How much money do you need to make for your program this year?
2. Pick your products – Select a package that will earn the amount you need to raise based upon the number of players you will have participating. Customized packages are available upon request.
3. Players will indicate at the time of registration (online registration included) whether they will be taking a package or simply paying the fundraiser fee. No brochures or order forms are necessary.
4. Players will be required write a check to your group and in return will receive one Profit Package that they may either sell to their family and friends to recoup their payment or they may enjoy the products with their family. If they sell their products - their **FEES ARE FREE!** Your group may opt to hold the players check for up to 2 weeks to allow families time to sell the products and deposit the money.
5. Packages will be distributed on a date selected by your group. Club's Choice will be there with our company owned trucks to help distribute to the group. Group Registration Day, Picture Day, or Equipment Days are ideal times to distribute to ensure everyone is available to receive their products.

For large groups ask me about our Pizza Parent Program that helps organize teams and minimize the work done by the Fundraising Chairperson.

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Club's Choice Fundraising  
Celebrating 26 years of successful fundraising.

